



**TOMI™ Environmental Solutions, Inc. (OTC: TOMZ)** is a global decontamination and infection prevention company, providing environmental solutions for indoor surface and air disinfection through manufacturing, sales and licensing of its premier Binary Ionization Technology® (BIT™) platform. Invented under a defense grant in association with the Defense Advanced Research Projects Agency (DARPA) of the U.S. Department of Defense, BIT™ is registered with the U.S. Environmental Protection Agency (“EPA”) and uses a low percentage Hydrogen Peroxide as its only active ingredient to produce a fog mostly of a hydroxyl radical (•OH ion), known as ionized Hydrogen Peroxide, iHP™. Represented by the SteraMist™ brand of products, iHP™ produces a germ-killing aerosol that works like a visual non-caustic gas.

Our products are designed to service a broad spectrum of commercial structures, including, but not limited to, hospitals and medical facilities, bio-safety labs, pharmaceutical facilities, universities and research facilities, vivarium labs, all service industries including cruise ships, office buildings, hotel and motel rooms, schools, restaurants, meat and produce processing facilities, military barracks, police and fire departments, and athletic facilities. TOMI™ products are also used in single-family homes and multi-unit residences.

Our mission is to help its customers create a healthier world through its product line in our divisions (HealthCare, Life Sciences, TSN® or TOMI™ Service Network, and Food Safety) our motto is “Innovating for a Safer World®” for healthcare and life.

## TOMI™ Historical Timeline

### 2018

Late 2017-2018, TOMI™ hired a Vice President of Sales, Director of Hospital-HealthCare and Director of Life Sciences to increase revenue streams in all divisions

### 2015

In mid-2015, the Environmental Protection Agency (EPA) issued the first ever registration for a solution/technology combination. Commercial sales and manufacturing was more clearly defined

### 2001

BIT™ was inspired by and developed with a grant from the Defense Advanced Research Agency (DARPA) and a large defense contractor, Titan, in response to the 2001 Anthrax weaponized biological attacks

### 2013

Titan later sold BIT™ to L-3 Communications and, on 4/15/2013, TOMI™ purchased BIT™ from L-3

### 2017

EPA label is expanded to include Norovirus and Salmonella, resulting in increased brand awareness. Four divisions of TOMI™ emerged: Hospital-HealthCare, Life Sciences, the TOMI™ Service Network (TSN®), and Food Safety

## Products

### How iHP™ Technology Works:

- The atmospheric cold plasma arc converts the H<sub>2</sub>O<sub>2</sub> molecules into a Reactive Oxygen Species (ROS), mainly hydroxyl radicals (•OH).
- These are the most powerful oxidizing agents in nature. The iHP™ aerosol kills and inactivates today’s most resistant pathogens while requiring no wipe, leaving no residue, and converting to eco-friendly oxygen and humidity in treated spaces. This process makes it possible for end users to “smell the clean.”
- Our SteraMist™ technology is protected with U.S. and international patents and TOMI™ continues to file new utility and improvement patents.
- TOMI™ demonstrates to all regulatory agencies worldwide its current product efficacy.

### STERAMIST™ SURFACE UNIT



- Kills bacteria and inactivates viruses, reducing the transference potential in treated spaces.
- Easily incorporated into daily cleaning protocols for both indoor and outdoor use.
- Mobile for deployment throughout a variety of spaces and capable of achieving a consistent 6-log kill for complete disinfection/decontamination.
- Commonly used for spills, mold mitigation and the reduction of bacterial spores.

### STERAMIST™ ENVIRONMENT SYSTEM



- Validated Six-Log Kill (99.9999%) on Geobacillus stearothermophilus.
- Each unit is capable of treating 3,663.7 ft.<sup>3</sup>/104 m<sup>3</sup> and multiple units can be used in tandem to treat larger spaces.
- Remote controlled system capable of producing down-loadable reports.
- Reduces treatment time, limits corrosiveness, and is cost competitive to industry leaders.
- Technology delivery platforms can be customized to meet any client’s needs and budget.

## Investment Rationale

### Regulatory Registrations

- **Environmental Protection Agency (EPA):** Registration. # 90150-1 - For use in mold and mildew remediation. Registration # 90150-2 - BIT™ is registered for use as a Healthcare-Hospital Disinfectant. In February 2016, *C. difficile* spores, MRSA and h1n1 were accepted & added to our label\*. Salmonella & Norovirus were added in 2017.
- Currently, there are **73 service providers** represented in the TOMI™ Service Network (TSN®); **87 facilities in the Life Sciences and Hospital-HealthCare settings**, in addition to **several dozen international facilities**.

\*Refer to the EPA label for the proper SteraMist™ Equipment of use on certain specific bacteria and viruses.

Game changing EPA registered technology

Poised to combat infectious disease outbreaks, including drug resistant bacteria

Technology validated by both regulators and customers

Equipment requiring solution purchase guarantees on-going profitability through solution sales

## Primary Divisions



## TOMI™ Service Network (TSN®)



**An Innovator in Community based disinfection/decontamination, odor, and mold remediation.**

TSN® is comprised of professionals who are exclusively licensed and trained to use the SteraMist™ Binary Ionization Technology® (BIT™) system and solution. SteraMist™ BIT™ provides an EPA registered tool to assist in a community's disinfection/decontamination, deodorizing, and mold remediation needs.

## Stock Information

Today's Open	0.0990
Volume	700
Day Range	0.0935 - 0.0990
52 Week Range	0.0420 - 0.2100
Bid/Ask	0.0880 / 0.0990
Previous Close	0.0902
Market Cap	11.62 million
Shares Outstanding	124.29 million
Dividend/Yield	0.0000 / 0.0000%
EPS (TTM)	-0.028400
P/E Ratio (TTM)	N/A

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